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April 2021

Field Sales Executive

Hours: Monday to Thursday 8:30am-5pm and 8:30am-4pm on Friday's

Salary: Negotiable based on experience

Volta Mobility Limited specialise in the manufacture of drive from wheelchair, up front passenger, rear entry and electric Wheelchair Accessible Vehicles.

Our head office is located in Accrington, Lancashire, from where we operate a nationwide service. We have an exciting opportunity for a Field Sales Executive to join our growing team. The successful applicant will have the opportunity to grow with the company and receive many benefits including a competitive salary, generous holiday allowance, private healthcare, etc.. A demonstration vehicle and company laptop will be provided.

We are looking for a competent Field Sales Executive who will demonstrate excellent customer service and inter-personal skills to create first class customer relationships.

The successful candidate will demonstrate vehicles to a variant of customers throughout the UK.

This will be the perfect role for someone with experience in sales who is highly motivated with a passion to succeed.

Roles and responsibilities;

- Demonstrate wheelchair accessible vehicles and drive from wheelchair solutions to • Motability, end users and other sectors such as councils, care homes and the taxi market
- Efficiently plan own workload
- Create detailed reports for Motability and other organisations as required
- Attend trade exhibitions
- Opportunities to be involved with marketing and social media
- Reporting directly to the Sales Director •



The ideal candidate will;

- Have experience as Field Sales Executive
- Ideally be located in Lancashire or surroundings
- Be computer literate
- Be organised, committed and well presented
- Have excellent time keeping skills and the ability to work well under pressure
- Be able to work efficiently on their own initiative and as part of a team
- Have strong and respectable communication skills across all variations with the ability to build rapport quickly
- Have a full driving licence

A background within the Motability industry (or similar sector) would be advantageous but is not essential. Full training will be provided.

To apply, please send your CV to enquiries@voltamobility.co.uk